



KARACHI PORT TRUST
GATEWAY TO PAKISTAN



Dated: 11-03-2024

TECHNICAL & FINANCIAL EVALUATION REPORT

(As Per PPRA Rule 35 of PP Rules, 2004)

01	Name of Procuring Agency	Karachi Port Trust
02	Method of Procuring	Notice for inviting Tenders through News Papers Published in Daily Jang & Dawn on 13-05-2023 & 15-06-2023, KPT & PPRA Websites, under PPRA Rule 36(b) from Bidders i-e Single Stage Two Envelope.
03	Title of Procurement	Hiring of Consultancy Services for KPT Estate Land Highest & Best Use Study.
04	Tender Inquiry No	E/L/EA-III/HBUS/
05	PPRA Ref No. (TSE)	TS513500E
06	Date & Time of Bid Closing	05-07--2023 at 11:00 AM
07	Date & Time of Bid Opening	05-07-2023 at 11:30 AM
08	No. of Bid Received	07 (Seven) Nos.
08	Criteria of Bid Evaluation	(QCBS) under Rule 36(b) PPRA
09	Detail of Bid (s) Evaluation	As Per B.R No. 701 (Item-I) Dated: 28-02-2024 (attached).

S. No.	Name of Bidder	Marks		Evaluated Cost	Rule / Regulation / SBD / Policy / Basis of Rejection/Acceptance as per Rule 35 of PP Rules,2004
		Technical (If Applicable) Total 100 Marks	Financial (If Applicable)		
1.	M/s. JV Arif Habib Dolmen REIT Management Ltd (Lead) – IQ Capital Plus.	Qualified	1 st Lowest	Rs. 16,000,000.00	(QCBS)
2.	M/s. Savills Pakistan (Pvt) Limited	Qualified	2 nd Lowest	Rs. 26,000,000.00	(QCBS)
3.	M/s. EA Consulting (Pvt) Limited.	Qualified	3 rd Lowest	Rs. 33,900,000.00	(QCBS)
4.	M/s. UHY Hassan Naeem & Co.	Qualified	4 th Lowest	Rs. 41,250,000.00	(QCBS)
5.	M/s. CGD Consulting (Pvt) Limited.	Dis-Qualified			
6.	M/s. JV I Consult (Lead)-WWA-APM.	Dis-Qualified			
7.	M/s. JV Grant Thornton Anjum Rehman (Lead) - M/s Ali Arshad - EMC Pak (Pvt) Ltd.	Dis-Qualified			

Most Advantageous Bidder: -M/s. Savills Pakistan (Pvt) Limited.

11. Any other additional /supporting information, the procuring agency may like to share (DTC Report and Comparative Statement, Technical Evaluation Sheet).

Signature _____

Official Stamp

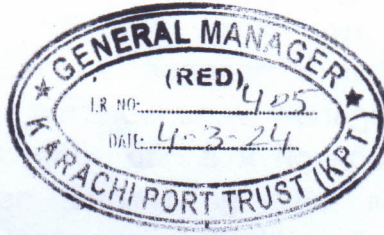
ESTATE MANAGER
Estate Department
Karachi Port Trust

Head Office. Eduljee Dinshaw Road I. I. Chundrigar Road, Karachi Phone # 99214530-40
Fax # 99214329-30

KARACHI PORT TRUST
(SECRETARIAT)

No. KPT/S-BS/ 237
Dated 01 MAR 2024

- ✓ GENERAL MANAGER (RED)
- GENERAL MANAGER (O)
- GENERAL MANAGER (F)
- TRAFFIC MANAGER
- ESTATE MANAGER

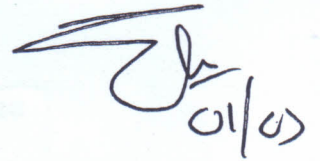


SUB:- EXTRACT OF MINUTES OF BOARD MEETING OF 28.02.2024.
Plots for best utilization

A copy of B.R.No.701 (Item-I) dated 28.02.2024, on the above subject is forwarded herewith for necessary action in anticipation of confirmation of minutes as resolved by the Board.

Encl:-


- 1 B.R.No.701 (Item-I) dated 28.02.2024,
2. (File No.E/L/EA-III) to General Manager (RED)

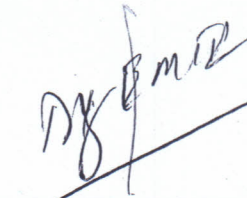

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SECRETARY

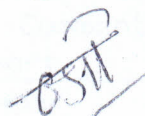
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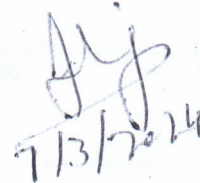
Please proceed accordingly.

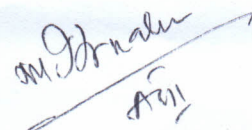
N.A.M


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B.R.No.701 (Item-I) dated 28.02.2024

701. Resolution:- The Board considered Agenda Item No.3 i.e 25th Report Of The Board's Estate Committee Meeting dated 23.02.2024

I. Plots for best utilization.

The Board considered the matter regarding "KPT Plots for Best Utilization" and "Valuation of KPT Land" in light of Assistant Estate Manager/Ag. Deputy Estate Manager's note dated 04.12.2023 duly endorsed by Estate Manager, General Manager (RED) and General Manager (F) and in the light of B.R.No.564 (Item-VIII) dated 18.10.2023. The Board after examining the matter approved for awarding Tender to most advantageous Bidder M/s. Savills Pakistan (Pvt) Limited at total cost of Rs.26,000,000/- (Rupees Twenty Six Million Only) for KPT Estate Land highest & Best use Study with completion of service within 06 (six) months with following terms of Payment mentioned in Tender document/BOQ and signing of contract agreement.

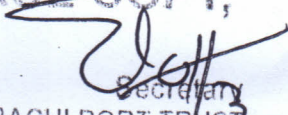
Terms of Payment

Payment will be made to the account of the Consultants and according to the payment schedule stated in the SC. Payments shall be made after the conditions listed in the SC for such payments have been met, and the consultants have submitted an invoice to the Client specifying the amount due.

Period of Payment

Milestone	Timeline/Month	Payment Fee %
Kick-off Meeting		
Inception Report	01 Month from Kickoff meeting	30%
Draft Report (Market Research including Macro & market, demand & supply, Development Recommendation & High Level Financial Feasibility Study)	04 Month from Inception Report	40%
Final Report	01 Month from the Receipt of Comments on Draft Report	30%

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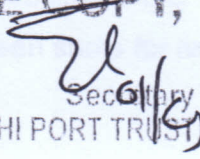

Secretary
KARACHI PORT TRUST

- (a) Advance payment to the Consultants shall be affected within the period specified in the SC, after signing of the Contract Agreement between the parties.
- (b) Any other amount due to the Consultants shall be paid by the Client to the Consultants within twenty-eight (28) days in case of local currency and fifty six (56) days in case of foreign currency after the consultants invoice has been delivered to the Client.

The Board further directed Traffic Manager to submit comprehensive details which should include identifying the different areas with specific category wise allotment regarding TPX area.

The Board further resolved that action may be taken prior to confirmation of Minutes.

TRUE COPY,


Secretary
KARACHI PORT TRUST