Online Advance Payment Details to PPRA:-
Beneficiary Name : PUBLIC PROCUREMENT REGULATORY AUTH.
Online Reference Number : **04250134**
Advance Paid Amount **Rs. 600,000**
Dated : **21-04-2025**
Bank Name :HBL KPT Branch Karachi

Only for following PPRA User IDs of MIS Department Karachi Port Trust

i) Prem Danicha
ii) Khurram Shahezad

TECHNICAL EVALUATION REPORT

(As per Rule 35 of PP Rules 2004)

1	Name of Procuring Agency:	**Karachi Port Trust**
2	Method of Procurement:	**Notice for tender invitation through news paper published in Daily The News and Daily 92 News on 25.01.2025 and tender documents uploaded in KPT & PPRA websites on 03.02.2025 under PPRA rule 36(b) i.e. single stage two envelope procedure.**
3	Title of Procurement:	**Supply installation and commissioning of HT / LT panels and vacuum circuit breaker (VCB) including all type of electrical accessories as per current / future requirements at KPT HEAD Office sub station on turnkey basis.**
4	Tender Inquiry No:	**E-05/2025**
5	PPRA Ref. No (TSE):	**TS 555764E**
6	Date & Time of Bid Closing:	**10-03-2025 at 11:00 hrs**
7	Date & Time of Bid Opening:	**10-03-2025 at 11:30 hrs**
8	No of Bids Received:	**06 Nos**
9	Criteria for Bid Evaluation:	**As per TEC**
10	Details of Bid(s) Evaluation:	**Given Below**

Name of Bidder	**Technical Marks**	**Rule/ Regulation/SBD/policy /Basis for Rejection/ Acceptance as per Rule 35 of PP Rules,2004**
M/s Coolmax International	**99 Marks Weightage=69.3 out of 70**	**Qualified**
M/s Direct Energy (Pvt) Ltd	**99 Marks Weightage=69.3 out of 70**	**Qualified**
M/s Build Con	**98.5 Marks Weightage=68.95 out of 70**	**Qualified**
M/s Dreams Unlimited	**97.5 Marks Weightage= 68.25 out of 70**	**Qualified**
M/s United Switchgear Company (Pvt) Ltd	**89 Marks Weightage= 62.3 out of 70**	**Qualified**
M/s ECR-Tech	**79 Marks Weightage= 55.3 out of 70**	**Qualified**

11. Any other additional / supporting information, the procuring agency may like to share. **(Attached)**.

3/3/25

Signature:.....

TEC Convener

Dy. Chief Electrical Engineer (O&M)
Karachi Port Trust

Official Stamp:.....

No.(M)/Elect/DCEE(O&M)/2025/101
Dated 02/05/2025

Mech & Elect Engg Deptt.
M.I. YARD , West Wharf,
Karachi

KARACHI PORT TRUST
DCEE S&C SECTION
Berth No.10, Keamari, Karachi
IR:NO: 561
DATED: 03/05/2025

DY.CHIEF ELECT. ENGINEER(S&C)

SUBJECT: SUPPLY INSTALLATION AND COMMISSIONING OF HT / LT PANELS AND VACCUM CIRCUIT BREAKER (VCB) INCLUDING ALL TYPE OF ELECTRICAL ACCESSORIES AS PER CURRENT / FUTURE REQUIREMENTS AT KPT HEAD OFFICE SUB STATION ON TURNKEY BASIS.

Reference:
DCEE(S&C) letter No. (M)/Elect/05/2025/108 dated 19-03-2025

In pursuance to the tender vide reference above, it is intimated that original file of subject case along with 06 offers submitted by participated i.e.

i. M/s. Dreams Unlimited
ii. M/s. United Switchgear Company (Pvt) Ltd
iii. M/s. ECR-Tech
iv. M/s. Coolmax International
v. M/s. Direct Energy (Pvt) Ltd
vi. M/s. Build Con

Technical Evaluation Committee reviewed listed firms mandatory requirements along with Performa 'A&B'. The committee determined that all above mentioned six firms meet mandatory TEC requirements and declared technically qualified as per attached Technical Evaluation Report.

Therefore you are requested to open financial bid of said tender.

Enclosed:
Subject Tender file (Original)
Technical Evaluation Report
Performa 'A&B' for bidders Comparisons
Scope of Work Comparisons

2/5/24

DY. CHIEF ELECT. ENGINEER (O&M)
Convener

Dy. Chief Electrical Engineer (O&M)
Karachi Port Trust

Copy To:

CMEE-II
GM (E)

KARACHI PORT TRUST
MECH & ELECT ENGG DEPTT

SUPPLY INSTALLATION AND COMMISSIONING OF HT / LT PANELS AND VACCUM CIRCUIT BREAKER (VCB) INCLUDING ALL TYPE OF ELECTRICAL ACCESSORIES AS PER CURRENT / FUTURE REQUIREMENTS AT KPT HEAD OFFICE SUB STATION ON TURNKEY BASIS.

TECHNICAL EVALUATION REPORT

1. It is submitted that with the approval of Competent Authority the subject tenders were invited through press advertisement under PPRA rule 36(b) (i.e. single stage two envelope procedure) and the same were published in the newspapers on 25-01-2025 and accordingly uploaded on KPT and PPRA websites. The pre bid meeting was held in the office of GM (E) on dated 17-02-2025. The last date for submission of bid was on 10-03-2025 at 11:00 hrs. Tender Bid opened on 10-03-2025 at 11:30 hrs.

2. In response following six bidders participated and submitted Technical offers.

   i. M/s. Dreams Unlimited
   ii. M/s. United Switchgear Company (Pvt) Ltd
   iii. M/s. ECR-Tech
   iv. M/s. Coolmax International
   v. M/s. Direct Energy (Pvt) Ltd
   vi. M/s. Build Con

3. In this regards, first meeting of technical evaluation committee was held on 24-03-2025 at 10:00 hrs in the office of CM&EE-II. The meeting was chaired by CM&EE-II and following members attended the meeting.

   a) Dy.CEE(O&M)
   b) Electrical Engineer (West)
   c) Asst. Manager Finance

4. During the meeting the technical proposal reviewed by above technical committee and discusses the technical proposal.

5. The second meeting of the committee was held on 10:00hrs dated 07-04-2025 and all the committee members attended the meeting. During the meeting the technical proposal was reviewed by above technical committee and after detailed deliberations some discrepancies were observed regarding mandatory requirement of evaluation criteria and other terms & conditions and the same were forwarded to Dy.CEE(S&C) vide Dy.CEE(O&M) letter No.(M)/Elect/DCEE(O&M)/2025/72 dated: 14-04-2025 for following shortcoming clarification was asked from bidders to furnish.

CLARIFICATIONS:

M/s. Dreams Unlimited

1.	Provide Make & Country of origin (US/Europe as agreed in pre-bid meeting) for items / materials as per KPT's Scope of Work for technical bid of said tender.

M/s. United Switchgear Company (Pvt) Ltd

1.	Provide List of work facility equipments required in TEC.
2.	Provide Make & Country of origin (US/Europe as agreed in pre-bid meeting) for items / materials as per KPT's Scope of Work for technical bid of said tender.

M/s. ECR-Tech

1.	Provide complete tender documents duly filled with each page signed and stamped against each column as token of acceptance.
2.	Provide contracts for relevant work experience regarding Supply, Installation & Commissioning of HT/LT panels verified through client's work order (instead Letter of Acceptance is submitted)
3.	Provide Make & Country of origin (US/Europe as agreed in pre-bid meeting) for items / materials as per KPT's Scope of Work for technical bid of said tender.
4.	Provide Single Line Diagram (SLD) of complete panel design as mentioned in SOW for subject tender case.

M/s. Coolmax International

1.	Provide valid PEC certificate of M/s. Coolmax with EE-04 & EE-05 codes
2	Provide copy of NTN certificate of M/s. Coolmax International.
3.	Provide Make & Country of origin (US/Europe as agreed in pre-bid meeting) for items / materials as per KPT's Scope of Work for technical bid of said tender.

M/s. Direct Energy (Pvt) Ltd

1.	Provide Affidavit submitted on Rs 100/- stamp paper mentioning therein that the firm has not been black listed by any Government / Semi Government / Autonomous / Semi Autonomous body.
2.	Provide Make & Country of origin (US/Europe as agreed in pre-bid meeting) for items / materials as per KPT's Scope of Work for technical bid of said tender.
3.	Provide Single Line Diagram (SLD) of complete panel design as mentioned in SOW for subject tender case.
4	Provide contracts for relevant work experience regarding Supply, Installation & Commissioning of HT/LT panels verified through client's work order (instead Letter of Acceptance is submitted)

M/s. Build Con

1.	Provide Make & Country of origin (US/Europe as agreed in pre-bid meeting) for items / materials as per KPT's Scope of Work for technical bid of said tender.
2.	Provide contracts for relevant work experience regarding Supply, Installation & Commissioning of HT/LT panels verified through client's work order.

6. In response above mentioned bidders submitted their clarifications for above shortcomings and their reply was received to Dy.CEE(O&M) vide Dy.CEE(S&C) letter No.(M)/Elect/05/2025/160 Dated: 28-04-2025.

7. After detailed evaluation of technical bids & responses of 06 Nos. bidders, following technical evaluation report is furnished as per TEC

I). MANDATORY REQUIREMENT:

The firms should fulfill for the following mandatory requirement / condition and supporting documents should be submitted accordingly:
CAUTION: Non compliance of any Mandatory Conditions will leads rejection of bid and no further evaluation:-

S.No	Description	M/s. Dreams Unlimited	M/s. United Switchgear (Pvt) Ltd	M/s. ECR Tech	M/s. Coolmax International	M/s. Direct Energy (Pvt) Ltd	M/s. Build Con
1.	In case of companies and firms, last 03 years Audited financial statements are to be provided showing minimum average turnover of Rs 70 million. OR In case of individuals / Sole proprietors, last 03 years tax returns filed with FBR are to be provided showing minimum turnover of Rs 70 million on average.	COMPLY S.No.1	COMPLY S.No.23	COMPLY S.No.14 & 21	COMPLY S.No.24 & 25	COMPLY S.No.153	COMPLY S.No.178 to 192
2.	Pakistan Engineering Council registration certificate in technical categories EE-04, EE-05 and financial limit in Category C-4.	COMPLY S.No.2	COMPLY S.No.7	COMPLY S.No.15	COMPLY Flag 'C'	COMPLY S.No.213	COMPLY S.No.301
3.	Affidavit is to be submitted on Rs 100/- stamp paper mentioning therein that the firm has not been black listed by any Government / Semi Government / Autonomous / Semi Autonomous body.	COMPLY S.No.3	COMPLY S.No.8	COMPLY S.No.16	COMPLY S.No.27	COMPLY Flag 'F'	COMPLY S.No.299
4	Copy of certificate of NTN, GST, SRB & fresh copy of Active tax payer list (ATL).	COMPLY S.No.4(a)	COMPLY S.No.9	COMPLY S.No.17	COMPLY S.No.24 & before 28(b)	COMPLY S.No.202 to 211	COMPLY S.No.294 to 298
5.	The bidder shall submit their bid on original tender documents duly filled with each page signed and stamped against each column as token of acceptance.	COMPLY	COMPLY	COMPLY	COMPLY	COMPLY	COMPLY
6.	If any firm have to participate in the subject tender with their JV firms(s), the actually tender participating firm (Principle firm) must have relevant experience as required in the subject tender.	No. J.V	No. J.V	No. J.V	COMPLY Exp. at S.No.31 JV at S.No.28(a)	N.A.	N.A.

II). **TECHNICAL REQUIRMENT**

Minimum Qualifying Marks =70% in each category
The points / marks shall be given in the following manners:

Summary of marks / points

	Category	Maximum point / marks	To qualify Minimum points to be scored separately in each category
A.	**Status of firm**	10	**7 i.e 70% of 10 marks**
B.	**Professional Capability**	30	**21 i.e 70% of 30 marks**
C.	**Relevant Experience**	40	**28 i.e 70% of 40 marks**
D.	**Financial**	20	**14 i.e 70% of 20 marks**
Total		100	**70 i.e 70% of 100 marks**

S.No.	Description	Min/Max Marks	M/s. Dreams Unlimited	M/s. United Switchgear (Pvt) Ltd	M/s. ECR Tech	M/s. Coolmax Internation al	M/s. Direct Energy (Pvt) Ltd	M/s. Build Con
A.	**STATUS OF FIRM : (Max. marks-10) (Min marks 07)**							
	i). .Private Limited / corporation .Partnership . Proprietor	05 marks 04 marks 3.5 marks	3.5 Marks S.No.4(a)	05 Marks S.No. 09	04 Marks S.No. 17	04 Marks S.No. 24, 28(a)(b)	05 Marks S.No.210	3.5 Marks S.No.298
	ii) . Completion of 04 years of firm established Completion of 03 years of firm established . Completion of 02 years of firm established .Below 02 years of firm established (Evidence to be provided)	05 marks 04 marks 3.5 marks 00 marks	05 Marks S.No.4(a)	05 Marks S.No. 09	05 Marks S.No. 17	05 Marks S.No. 28(b)&24	04 Marks S.No.210	05 Marks S.No.298
		Total	**8.5 Marks**	**10 Marks**	**09 Marks**	**09 Marks**	**09 Marks**	**8.5 Marks**

B.	PROFESSIONAL CAPABILITY (Max. marks-30) (Min marks 21)	Min/Max Marks	M/s. Dreams Unlimited	M/s. United Switchgear (Pvt) Ltd	M/s. ECR Tech	M/s. Coolmax International	M/s. Direct Energy (Pvt) Ltd	M/s. Build Con
	i). **Managerial staff. (10 Marks)** • Director / Controller (10 years experience) • Manager Engineering (05 years experience) • Manager Finance (05 years experience)	10 marks 8.5 marks 07 marks	10 Marks S.No.4(b)	8.5 Marks S.No. 10	8.5 Marks S.No. 18	8.5 Marks S.No. 29	10 Marks S.No. 145	10 Marks S.No. 282
	ii). **Technical staff.(10 Marks)** Provide detail of technical staff involved in relevant work regarding supply installation & commissioning of HT /LT panels. Electrical / Electronics Engineer having 05-10 years experience. Electrical / Electronics Engineer having 03-05 years experience. Electrical / Electronics Engineer having 01-03 years experience.	10 marks 8.5 marks 7 marks	10 Marks After S.No.4(b)	8.5 Marks S.No. 11	8.5 Marks After S.No. 18	10 Marks S.No. 29	10 Marks S.No. 145	10 Marks S.No. 265
	iii. **Work Facility (10 marks)** Detail to be provided methodology for subject work. ▪ Online facility 24/7 diagnosing fault. ▪ Air compressor ▪ Pneumatic tools ▪ Plate bending machine ▪ Welding plant ▪ Shaper grinding machine ▪ Electric grinders ▪ Tools for fabrication work ▪ List of safety equipment such as helmet safety goggles hand gloves etc will carry.	2 marks 1 marks 1 marks 1 marks 1 marks 1 marks 1 marks 1 marks 1 marks	09 Marks S.No. 05	08 Marks Flag 'D'	05 Marks S.No. 19	10 Marks S.No. 30	10 Marks S.No. 115	09 Marks S.No. 233
		Total	**29 Marks**	**25 Marks**	**22 Marks**	**28.5 Marks**	**30 Marks**	**29 Marks**

C.	**RELEVANT EXPERIENCE.** **Max. marks -40 (Min marks 28)**	**Min/Max Marks**	**M/s. Dreams Unlimited**	**M/s. United Switchgear (Pvt) Ltd**	**M/s. ECR Tech**	**M/s. Coolmax International**	**M/s. Direct Energy (Pvt) Ltd**	**M/s. Build Con**
	Give reference to (documentary proof) in. ▪ 05 contracts for similar work regarding supply installation & commissioning of HT/LT Panels. ▪ 03 contracts for similar work regarding supply installation & commissioning of HT/LT Panels ▪ 02 contracts for similar work regarding supply installation & commissioning of HT/LT Panels	40 marks 34 marks 28 marks	**40 Marks** S.No. 06	**34 Marks** S.No. 13	**28 Marks** S.No. 20	**40 Marks** S.No. 31	**40 Marks** S.No. 215 to 219	**40 Marks** S.No. 197 to 221
D.	**FINANCIAL SOUNDNESS** **(Max. marks-20)(Min marks 14)**							
	Turnover. Rs 80 Million and above. Rs 75 Million and less than 80 Million. Rs 70 Million and less than 75 Million. Below Rs 70 Million.	20 marks 16 marks 14 marks 00 marks	**20 Marks** S.No. 01	**20 Marks** S.No. 23	**20 Marks** S.No. 14 & 21	**20 Marks** S.No. 24 & 25	**20 Marks** S.No. 153	**20 Marks** S.No. 178 to 192
		Grand Total (A+B+C+D)	**97.5 Marks**	**89 Marks**	**79 Marks**	**99 Marks**	**99 Marks**	**98.5 Marks**
	Technical Score = Bidder's Technical Score / Total Technical Score x 70		**97.5 / 100 x 70** **68.25 Score** **M/s. Dreams Unlimited**	**89 / 100 x 70** **62.3 Score** **M/s. United Switchgear (Pvt) Ltd**	**79 / 100 x 70** **55.3 Score** **M/s. ECR Tech**	**99 / 100 x 70** **69.3 Score** **M/s. Coolmax International**	**99 / 100 x 70** **69.3 Score** **M/s. Direct Energy (Pvt) Ltd**	**98.5 / 100 x 70** **68.95 Score** **M/s. Build Con**

RECOMMENDATIONS:

The technical evaluation committee reviewed the technical proposal and after detailed deliberation and discussion unanimously recommended that:

06 Nos. firms i.e.:

i. **M/s. Dreams Unlimited**
ii. **M/s. United Switchgear Company (Pvt) Ltd**
iii. **M/s. ECR-Tech**
iv. **M/s. Coolmax International**
v. **M/s. Direct Energy (Pvt) Ltd**
vi. **M/s. Build Con**

Above six firms meet mandatory TEC requirements and declared technically qualified, their financial bid may be opened.

2/5/25

ASSTT MANAGER FINANCE
Member

02/05/25

ELECTRICAL ENGINEER (WEST)
Member

2/5/25

DY. CHIEF ELECTRICAL ENGINEER (O&M)
Convener