

**Online Advance Payment Details to PPRA:-**

Beneficiary Name : PUBLIC PROCUREMENT REGULATORY AUTH.

Online Reference Number : **12240292**

Advance Paid Amount Rs. **500,000**

Dated : 16-Dec-2024

Bank Name :HBL KPT Branch Karachi

**Only for PPRA User IDs of MIS Department Karachi Port Trust**

- i) Prem Danicha
- ii) Khurram Shahezed

# **TECHNICAL EVALUATION REPORT**

(As per Rule 35 of PP Rules 2004)

1	Name of Procuring Agency:	<b>Karachi Port Trust</b>
2	Method of Procurement:	<b>Notice for tender invitation through news paper published in The Express Tribune &amp; Daily Jang on 27.10.2024 and KPT &amp; PPRA websites on 05.11.2024 under PPRA rule 36(b) i.e. single stage two envelope.</b>
3	Title of Procurement:	<b>Complete rehabilitation of 31 Nos 100/60 feet high angular / Mast towers located entire West Wharf.</b>
4	Tender Inquiry No:	<b>E-09/2024</b>
5	PPRA Ref. No (TSE):	<b>TS550062E</b>
6	Date & Time of Bid Closing:	<b>10-12-2024 at 11:00 hrs</b>
7	Date & Time of Bid Opening:	<b>10-12-2024 at 11:30 hrs</b>
8	No of Bids Received:	<b>03 Nos</b>
9	Criteria for Bid Evaluation:	<b>As per TEC</b>
10	Details of Bid(s) Evaluation:	<b>Given Below</b>

<b>Name of Bidder</b>	<b>Technical Marks</b>	<b>Rule/ Regulation/SBD/policy /Basis for Rejection/ Acceptance as per Rule 35 of PP Rules,2004</b>
M/s Direct Energy (Pvt) Ltd	<b>99 Marks Weightage= 69.3 out of 70</b>	<b>Qualified</b>
M/s Build Con	<b>97.5 Marks Weightage= 68.25 out of 70</b>	<b>Qualified</b>
M/s Al Meena Marine Engineers	<b>97 Marks Weightage= 67.9 out of 70</b>	<b>Qualified</b>

11. Any other additional / supporting information, the procuring agency may like to share.

**Attached**

Signature:.....  
TEC Convener **Dy. Chief Electrical Engineer (O&M)**  
**Karachi Port Trust**

Official Stamp:.....

No.(M)/Elect/206  
Dated 26/12/2024

KARACHI PORT TRUST  
DCEE S&C SECTION  
Berth No.10, Keamari, Karachi

IR:NO: 067

DATED: 21.12.25



Mech & Elect Engg Deptt.  
M.I. YARD , West Wharf,  
Karachi

DY.CHIEF ELECT. ENGINEER(S&C)

COMPLETE REHABILITATION OF 31 NOS 100 / 60 FEET HIGH ANGULAR / MAST  
TOWERS LOCATED ENTIRE WEST WHARF.

Reference:

DCEE(S&C) letter No. (M)/Elect/09/2024/351 dated 13-12-2024

In pursuance to the tender vide reference above, it is intimated that original file of subject case along with 03 offers submitted by participants i.e.

- i. M/s. Direct Energy (Pvt) Ltd
- ii. M/s. Build Con
- iii. M/s. Al Meena Marine Engineers

Technical Evaluation Committee reviewed listed firms mandatory requirements along with Performa 'A&B'. The committee determined that all three firms meet the mandatory tender requirements of TEC and declared technically qualified, their financial bid may be opened.

**Enclosed:**

Subject Tender file (Original)

Technical Evaluation Report

Scope of Work for bidders Technical Comparisons

Performa 'A&B' for bidders Comparisons

DY. CHIEF ELECTRICAL ENGINEER (O&M)

Convener

Copy To:

- CMEE-II
- GM (E)

KARACHI PORT TRUST  
MECH & ELECT ENGG DEPTT

COMPLETE REHABILITATION OF 31 NOS 100/60 FEET HIGH ANGULAR / MAST TOWERS LOCATED ENTIRE WEST WHARF.

TECHNICAL EVALUATION REPORT

1. It is submitted that with the approval of Competent Authority the subject tenders were invited through press advertisement under PPRRA rule 36(b) (i.e. single stage two envelope procedure) and the same were published in the newspapers on 27-10-2024 and accordingly uploaded on KPT and PPRRA websites. The pre bid meeting was held in the office of GM (E) on dated 18-11-2024. Tender Bid opened on 10-12-2024.
2. In response following three bidders participated and submitted Technical offers.
  - i. M/s. Direct Energy (Pvt) Ltd
  - ii. M/s. Build Con
  - iii. M/s. Al Meena Marine Engineers
3. In this regards, first meeting of technical evaluation committee was held on 16-12-2024 at 10:00 hrs in the office of Dy.CEE(O&M). The meeting was chaired by DCEE(O&M) and following members attended the meeting.
  - a) Dy.CEE(O&M)
  - b) EE(West)
  - c) Asst. Manager Finance
4. During the meeting the technical proposal reviewed by above technical committee and discusses the technical proposal.



5. The second meeting of the committee was held on 10:00hrs dated 18-12-2024 and all the committee members attended the meeting. During the meeting the technical proposal was reviewed by above technical committee and after detailed deliberations some discrepancies were observed regarding mandatory requirement of evaluation criteria and other terms & conditions and the same were forwarded to Dy.CEE(S&C) vide Dy.CEE(O&M) letter No.(M)/Elect/O&M/Solar/2024/197 dated: 18-12-2024 for following shortcoming clarification was asked from bidders to furnish.

**CLARIFICATIONS:**

**M/s. Build Con**

1.	Provide following documents:  In case of companies and firms, last 03 years financial statements are to be provided showing minimum average turnover of Rs 250 million.  OR In case of individuals / Sole proprietors, last 03 years tax returns filed with FBR are to be provided showing minimum turnover of Rs 250 million minimum on average.
2.	Specify / clarify make of items / materials i.e. AC breakers and cables in their BOQ as per KPT Scope of Work for said tender.

**M/s. Al Meena Marine Engineers**

1.	Specify / Clarify make of items / materials i.e. AC breakers and cables in their BOQ as per KPT Scope of Work.
2.	Provide detail of Managerial staff and technical staff including experience with detailed CV / Resume.

6. In response above mentioned bidders submitted their clarifications for above shortcomings.

7. The detailed evaluation of technical bid of 03 Nos. bidders as per evaluation criteria is given as under:

• **MANDATORY REQUIREMENT:**

The firms should fulfill for the following mandatory requirement / condition and supporting documents should be submitted accordingly:

CAUTION: Non compliance of any Mandatory Conditions will leads rejection of bid and no further evaluation:-

S.No	Description	Direct Energy (Pvt) Ltd	Build Con	Al-Meena Marine
1.	In case of companies and firms, last 03 years financial statements are to be provided showing minimum average turnover of Rs 250 million. OR In case of individuals / Sole proprietors, last 03 years tax returns filed with FBR are to be provided showing minimum turnover of Rs 250 million minimum on average.	Comply S.No.01	Comply S.No. 11 & 19	Comply S.No.21
2.	Pakistan Engineering Council registration certificate for financial limit in Category C-3 and technical categories EE 04, EE-06 and ME-06.	Comply S.No.02	Comply S.No. 12	Comply S.No.22
3.	Affidavit is to be submitted on Rs 100/- stamp paper mentioning therein that the firm has not been black listed by any Government / Semi Government / Autonomous / Semi Autonomous body.	Comply S.No.03	Comply S.No.13	Comply S.No.23
4	Copy of certificate of NTN, GST, SRB & fresh copy of Active tax payer list (ATL).	Comply S.No.04	Comply S.No.14	Comply S.No.24
5.	The bidder shall submit their bid on original tender documents duly filled with each page signed and stamped against each column as token of acceptance.	Comply S.No.05	Comply S.No.15	Comply S.No.25

## II). TECHNICAL REQUIREMENT

Minimum Qualifying Marks =70% in each category  
The points / marks shall be given in the following manners:

### Summary of marks / points

Category	Maximum point / marks	To qualify Minimum points to be scored separately in each category
A. Status of firm	10	7 i.e 70% of 10 marks
B. Professional Capability	30	21 i.e 70% of 30 marks
C. Relevant Experience	40	28 i.e 70% of 40 marks
D. Financial	20	14 i.e 70% of 20 marks
<b>Total</b>	<b>100</b>	<b>70 i.e 70% of 100 marks</b>

S.No	Description	Min/Max Marks	Direct Energy (Pvt) Ltd	Build Con	Al-Meena Marine Engineers
A.	<b>STATUS OF FIRM : (Max. marks-10) (Min marks 07)</b>				
	i). Private Limited / corporation Partnership Proprietor	05 marks 04 marks 3.5 marks	5 marks S.NO.04	3.5 Marks S.NO.14	04 Marks S.NO.26
	ii) Completion of 04 years of firm established Completion of 03 years of firm established Completion of 02 years of firm established Below 02 years of firm established (Evidence to be provided)	05 marks 04 marks 3.5 marks 00 marks	04 Marks S.NO.04	05 Marks S.NO.14	05 Marks S.NO.24
	<b>Total</b>		<b>09 Marks</b>	<b>8.5 Marks</b>	<b>09 Marks</b>

B. PROFESSIONAL CAPABILITY (Max. marks-30) (Min marks 21)	Min/Max Marks	Direct Energy (Pvt) Ltd	Build Con	Al-Meena Marine Engineers
i). <b>Managerial staff. ( 10 Marks)</b>  <ul style="list-style-type: none"> <li>• Director / Controller (10 years experience)</li> <li>• Manager Engineering (05 years experience)</li> <li>• Manager Finance (05 years experience)</li> </ul>	10 marks 8.5 marks 07 marks	<u>10 Marks</u> S.no.06	<u>10 marks</u> S.no. 16	<u>10 Marks</u> S.no.27
ii). <b>Technical staff. ( 10 Marks)</b>  Provide detail of technical staff involved in high angular / Mast tower work:  Electrical / Mechanical Engineer having 05-10 years experience.  Electrical / Mechanical Engineer having 03-05 years experience.  Electrical / Mechanical Engineer having 01-03 years experience.	10 marks  8.5 marks  7 marks	<u>10 marks</u> After s.no.06	<u>10 marks</u> After S.no. 16	<u>10 marks</u> S.no.27
iii). <b>Work Facility (10 marks)</b>  Detail to be provided of workshop facility, fully equipped with machine & tools required for subject work having following accessories. <ul style="list-style-type: none"> <li>▪ Fabrication facility.</li> <li>▪ Pneumatic tools</li> <li>▪ Plate bending machine</li> <li>▪ Welding plant</li> <li>▪ Shaper grinding machine</li> <li>▪ Electric grinders</li> <li>▪ Tools for fabrication work</li> <li>▪ List of safety equipment such as helmet safety goggles hand gloves etc will carry.</li> </ul>	2 marks 1 marks 1 marks 1 marks 1 marks 1 marks 1 marks 1 marks 2 marks	<u>10 Marks</u> S.no.07	<u>09 marks</u> S.no. 17	<u>08 Marks</u> S.no.28
<b>Total</b>		<b>30 Marks</b>	<b>29 Marks</b>	<b>28 Marks</b>



C. <b>RELEVANT EXPERIENCE</b> Max. marks -40 (Min marks 28) Give reference to (documentary proof) in.	<u>Min/Max Marks</u>	Direct Energy (Pvt) Ltd	Build Con	Al-Meena Marine Engineers
<ul style="list-style-type: none"> <li>▪ 05 contracts for similar high angular /mast tower of 60-feet or above height.</li> <li>▪ 03 contracts for similar high angular /mast tower of 60-feet or above height.</li> <li>• 02 contracts for similar high angular /mast tower of 60-feet or above height.</li> </ul>	40 marks	$\frac{40 \text{ Marks}}{\text{S.no.08}}$	$\frac{40 \text{ Marks}}{\text{S.no.18}}$	$\frac{40 \text{ Marks}}{\text{S.no.29}}$
D. <b>FINANCIAL SOUNDNESS</b> (Max. marks-20) (Min marks 14)	28 marks			
<b>Turnover.</b> 300 Million and above. 275 Million and less than 300 Million. 250 Million and less than 275 Million. Below 250 Million.	20 marks 16 marks 14 marks 00 marks	$\frac{20 \text{ Marks}}{\text{S.no.01}}$	$\frac{20 \text{ Marks}}{\text{S.no.19}}$	$\frac{20 \text{ Marks}}{\text{S.no.21}}$
<b>Grand Total (A+B+C+D)</b>		<b>99 Marks</b>	<b>97.5 Marks</b>	<b>97 Marks</b>
$\text{Technical Score} = \frac{\text{Bidder's Technical Score}}{\text{Total Technical Score}} \times 70$		$\frac{99 \times 70}{100}$ 69.3 Score	$\frac{97.5 \times 70}{100}$ 68.25 Score	$\frac{97 \times 70}{100}$ 67.9 Score

**RECOMMENDATIONS:**

The technical evaluation committee reviewed the technical proposal and after detailed deliberation and discussion unanimously recommended that:

03 Nos. firms i.e.:

M/s. Direct Energy (Pvt) Ltd

M/s. Build Con

M/s. Al-Meena Marine Engineers

Above three firms meet mandatory TEC requirements and declared technically qualified, their financial bid may be opened.

  
ASSTT MANAGER FINANCE  
Member

  
ELECTRICAL ENGINEER (WEST)  
Member

  
DY. CHIEF ELECTRICAL ENGINEER (O&M)  
Convener